Harvard Kennedy School Misinformation Review¹

October 2023, Volume 4, Issue 5

Creative Commons Attribution 4.0 International (<u>CC BY 4.0</u>) Reprints and permissions: <u>misinforeview@hks.harvard.edu</u>

DOI: https://doi.org/10.37016/mr-2020-124 Website: misinforeview.hks.harvard.edu



Commentary

A focus shift in the evaluation of misinformation interventions

The proliferation of misinformation has prompted significant research efforts, leading to the development of a wide range of interventions. There is, however, insufficient guidance on how to evaluate these interventions. Here, we argue that researchers should consider not just the interventions' primary effectiveness but also ancillary outcomes and implementation challenges.

Authors: Li Qian Tay (1), Stephan Lewandowsky (1,2), Mark J. Hurlstone (3), Tim Kurz (1), Ullrich K. H. Ecker (1,4) Affiliations: (1) School of Psychological Science, University of Western Australia, Australia, (2) School of Psychological Science, University of Bristol, UK, (3) Department of Psychology, Lancaster University, UK, (4) Public Policy Institute, University of Western Australia, Australia

How to cite: Tay, L. Q., Lewandowsky, S., Hurlstone, M. J., Kurz, T., & Ecker, U. K. H. (2023). A focus shift in the evaluation of misinformation interventions. *Harvard Kennedy School (HKS) Misinformation Review*, 4(5). Received: January 16th, 2023. Accepted: September 25th, 2023. Published: October 5th, 2023.

Introduction

A range of recent events has demonstrated the potential for misinformation to incur costly consequences for individuals and societies (e.g., health behaviours) (Bursztyn et al., 2020; Council of Canadian Academies, 2023; Loomba et al., 2021; Simonov et al., 2021). Accordingly, research on interventions to counter misinformation has seen a rapid increase (see Ecker et al., 2022; Kozyreva, Lorenz-Spreen et al., 2022). Whilst these efforts have led to important insights, one critical question remains underexplored: how should misinformation interventions be evaluated? Considering that real-world implementation of interventions inevitably involves trade-offs, holistic assessment is necessary to ensure that agencies and communicators do not waste resources on interventions that may be ineffective or, at worst, backfire. To this end, traditional approaches that (1) apply the common practice of intervention-effect maximization and (2) rely mainly on questionnaire measures to gauge intervention impact are likely insufficient. We, therefore, call for a shift in the focus of assessments of misinformation interventions.

The need for a focus shift

Misinformation and interventions exist in a complex, multidimensional space (Tay et al., 2023). First, there are different types of misinformation. For example, "bullshit" refers to a type of misinformation with

¹ A publication of the Shorenstein Center on Media, Politics and Public Policy at Harvard University, John F. Kennedy School of Government.

complete disregard for truth, whereas "paltering" refers to misinformation that falls short of literal falsity (Lewandowsky et al., 2017; McCright & Dunlap, 2017). Second, there are different potential outcome variables, such as levels of false belief or polarization (also see Bail et al., 2018). Different types of misinformation may have different causal effects on different outcome variables. For example, bullshit may have lower impact on false beliefs than paltering, but both types may cause polarization. Third, interventions may work for one type of misinformation but not others, and interventions may affect one type of outcome variable but not affect (or have an unintended or delayed effect on) another. For example, interventions that are effective at lowering the impact of both bullshit and paltering on false beliefs may potentially increase polarization (e.g., Democrats being better able to discern misinformation from Republicans could lower their opinions of Republicans and vice versa).

Therefore, when assessing interventions, it is important that researchers and practitioners carefully consider relevant misinformation type(s), outcome variable(s), and causal impacts of both the misinformation and the intervention. Adequate assessment will then need to evaluate not only primary effectiveness but also ancillary impacts and implementation challenges. Whereas existing studies have tended to focus on a limited set of misinformation (e.g., bullshit) and outcomes (e.g., questionnaire measures of misinformation reliance), our proposed perspective can offer a more differentiated framework for intervention evaluation. Below, we first outline and then apply this framework to provide a brief retrospective evaluation of some commonly proposed interventions. However, the framework can also guide the design of novel, proposed interventions.

How should misinformation interventions be evaluated?

Table 1 provides an overview of our framework. We argue that the complex considerations required for intervention evaluation can be usefully reduced to the aforementioned three dimensions.

Table 1. Framework for the evaluation of misinformation interventions.

Dimension	Action	Rationale	Example
Primary - effectivene ss	Set specific targets (e.g., target population and intervention goals, including specifics of misinformation type and outcomes).	Misinformation is diverse in types and potential outcomes. Thus, the assumption that any given intervention is effective across all instances is likely untenable.	- Does the intervention (e.g., one that aims to correct high-school students' false beliefs regarding mental illness) reduce specific relevant misconceptions?
Ancillary - outcomes	Consider normative implications (e.g., can the intervention be fairly implemented? May the intervention disproportionately empower certain groups whilst harming others?). Consider causal processes across outcomes and time	Just as misinformation can have impacts beyond specific false beliefs, interventions can also have ancillary impacts. Such impacts can be both negative (e.g., unfairness, polarization, curtailing freedom of speech) and positive (e.g., fostering norms that value truth, enhancing effects of other interventions), and should be taken into consideration. For misinformation that is unlikely to	 Evaluate the immediate and lagged effects of the intervention on tangential false beliefs, students' mental health, social integration, stigma, and academic performance. Explore the impacts of the intervention across groups (e.g., students from different

periods (e.g., Can the have dire consequences, overly socioeconomic classes; intervention backfire forceful interventions, even if students with known on ancillary highly effective for primary mental-health issues; outcomes? Is the targets, may potentially do more minorities; etc.). intervention likely to harm than good (see also have positive effects Kozyreva, Herzog et al., 2022). beyond primary effectiveness?). Implemen-Engage stakeholders Even if an intervention is likely to Consultations with tation be effective and unlikely to have students, teachers, (e.g., Who are the key challenges decision-makers and undesirable ancillary outcomes, families, and school intermediaries? What implementation can pose administration. are their concerns?). challenges that limit the scale of Estimate the prevalence of misinformation on Delineate barriers and the impacts. Such challenges can mental illness on social incentives (e.g., What range from physical (e.g., overhead costs) to political (e.g., are the associated media such as TikTok costs? What is the constraints of the local political (e.g., Yeung et al., base rate of true vs. climate). Whereas primary 2022). false information research evaluating effectiveness Estimate the costs and within a given setting? may have the unit of analysis scalability across Are the social, centred on individuals, research schools. political, and evaluating implementation should economic centre on stakeholders and environments systems. Likewise, instead of conducive for the outcomes such as beliefs, proposed outcomes such as cost and rate of intervention?). adoption should be evaluated (as in clinical implementation studies; Curran et al., 2012).

Having introduced our framework, we now review some commonly proposed interventions to reveal recent advancements and remaining gaps.

Post-exposure correction

Post-exposure corrections seek to retroactively reduce misinformation impacts (e.g., fact-checking; debunking). Such interventions tend to reduce the influence of misinformation on beliefs and reasoning, and research has identified several factors that can enhance their effectiveness (see Ecker et al., 2022). Nonetheless, studies in this space typically only focus on explicitly false misinformation and cognitive outcomes, and seldom recruit from the target populations that may be of primary interest to practitioners (for exceptions, see Tay et al., 2022, which included behavioural measures, or Paynter et al., 2019, which embedded debunking of autism myths in a professional-development program for individuals working with pre-school children with autism). Potential impacts on ancillary outcomes often remain unclear; for example, although it generally seems safe to repeat misinformation within a correction in terms of belief impacts (Ecker et al., 2020), corrections may contribute to the amplification of misinformants by using their framing and giving them a platform. There has also been little exploration of implementation challenges, including issues of scalability and real-world efficacy (e.g., best-practice recommendations may be difficult to apply; interventions may not reach individuals most at risk).

Pre-exposure mitigation

Pre-exposure mitigation aims to pre-emptively reduce individuals' susceptibility to misinformation. Such interventions include media-literacy treatments (Guess et al., 2020) as well as inoculation—a technique that teaches consumers to recognize flawed reasoning (Lewandowsky & van der Linden et al., 2021). Inoculation research has considered both primary and ancillary outcomes. For instance, recent work has sought to create mobile and web applications that implement inoculation and evaluate its primary effectiveness in public education contexts (e.g., Cook et al., 2022; Roozenbeek & van der Linden, 2019). Studies have also explored so-called post-inoculation talk, a positive ancillary outcome, viz. boosting people's confidence to speak up about the target issue and thus spreading resistance (e.g., Ivanov et al., 2012). Still, there is need for additional research into potential negative ancillary consequences (e.g., to what extent inoculation enhances scepticism generally rather than increase discernment of true vs. false information; e.g., see Modirrousta-Galian & Higham, 2022, who investigated this using signal detection theory), as well as approaches that can increase uptake of interventions for individuals most vulnerable to misinformation.

Trust-based interventions

Trust-based interventions aim to foster trust in sources of high-quality information, with a focus on promoting true information rather than debunking false information (e.g., Acerbi et al., 2022). For such proposals, one concern is that sources can be trustworthy on certain topics but spread misinformation on other topics or at other times. For instance, a medical doctor can be trustworthy for the diagnosis of illness but lack the expertise to comment on epidemiological questions, and a news organization that is relatively impartial for domestic affairs can be biased when reporting about other nations. Indeed, many ostensibly trustworthy institutions have engaged in behaviours that warrant scepticism (e.g., mainstream coverage of the alleged "weapons of mass destruction" in Iraq before the invasion of 2003 or climate denialism: Boussalis & Coan, 2016; Calabrese, 2005; scientific misconduct: Stroebe et al., 2012). Nevertheless, one could still argue that increasing trust in mainstream news sources (or science) can generally be expected to yield net benefits, especially in low-trust environments (e.g., it may reduce the likelihood of people consuming information from low-trust sources, where they are relatively more likely to encounter misinformation). However, we caution against generalising such conclusions without first considering the ancillary outcomes that might apply in each context. For example, consider a source that provides 90% true information but, in the remaining 10%, spreads misinformation about a particular minority group. Focusing only on the proportional contribution to true vs. false beliefs as a primary outcome, an intervention that increases trust in the source could be highly effective, particularly if starting from a position of low trust, but could lead to discrimination and violence against the targeted minority. Taken together, this means that overly coarse attempts to increase trust can either be unrealistic in practice or promote uncritical trust that may ironically lead to greater misdirection or other undesirable downstream consequences. Rather, interventions should aim to help individuals acquire the skills to identify topicspecific credible sources or instances of expert consensus. Ideally, trust-boosting interventions should thereby go hand-in-hand with actions to objectively improve the trustworthiness of the relevant institution (e.g., improved journalistic standards or more transparent science) (Munafò et al., 2017; Ward, 2019).

Context-based interventions

Examples of context-based interventions include accuracy nudges and source labelling. Accuracy nudges highlight the importance of information veracity and aim to reduce misinformation sharing that may occur

if individuals are inattentive or not thinking about accuracy (e.g., Pennycook et al., 2020). Source labelling provides transparent cues to help individuals assess information quality (e.g., Kozyreva et al., 2020; Nassetta & Gross, 2020). Such interventions directly alter the context in which (mis)information is processed and thus have the benefit of being scalable on social media. Indeed, they have already been implemented by certain platforms (e.g., Twitter labels and hides messages by officials from some countries deemed to be untrustworthy; Weibo displays location data for user comments). However, their effectiveness may be limited to short-format misinformation such as headlines or tweets. Indeed, misinformation that is technically true (but misleading) or misinformation spread by mainstream sources may evade context-based interventions even if spread on social media. Similarly, source labelling is only effective to the extent that source information is a reliable indicator of credibility, and it risks exacerbating pre-existing biases and polarization (e.g., Republicans distrusting sources that are known to be left-wing; Americans distrusting Chinese sources or vice versa). Further, there is concern that such interventions may be misused (e.g., interventions may disproportionately target enemies of the country that the social-media platform is headquartered in), as there has thus far been little research into guardrails that can ensure fairness and transparency.

Supply-side interventions

Supply-side interventions aim to reduce the circulation of misinformation by targeting its sources, motivated by the idea that only structural changes can result in sustained improvements. Such approaches can be based on regulation, legislation, or social media policies—recent examples include Singapore's Protection from Online Falsehoods and Manipulation Act 2019 (which enforces a Correction Direction that requires misinformants to issue public statements acknowledging their spreading of misinformation) or social-media de-platforming (e.g., the routine removal of bot and spam accounts and the suspension of Donald Trump on Twitter). Such interventions may be highly effective in terms of primary outcomes, as misinformation sources can be held accountable or removed. However, there may be normative and practical implications that require further assessment (e.g., concerns about censorship and misappropriation) (see also Kozyreva, Herzog et al., 2022). Other creative supply-side interventions have been proposed, with the hope of better balancing intervention efficacy and risks. One example is "ad guarantees" in a market for truth, which signal the veracity of a claim by placing a resource at risk (e.g., a politician offering a reward for anyone disproving, via an adjudicated process, a claim they made) (Van Alstyne, 2022). Still, both effectiveness for specific information types (e.g., paltering may be less amenable to this approach than bullshit) and whether there is sufficient political or business support for the implementation of such policies remain in question.

Conclusion

In this article, we have proposed an evaluation framework for misinformation interventions. We argue that researchers and practitioners designing and assessing interventions need to more carefully consider the relevant misinformation types, outcome variables, and their causal relations. Based on these considerations, intervention evaluation should then proceed more holistically, taking into account not just primary effectiveness but also ancillary outcomes and implementation challenges. Retrospectively applying this framework to commonly proposed interventions, it is clear that solutions need to be multipronged, and more needs to be done to address research-practice gaps. We note, however, that our proposed framework has two key boundary conditions. First, the framework covers only broad, defining questions, whereas guidance on specific steps within the research process was deemed beyond scope (e.g., stimuli selection and data analysis). Second, the framework focuses on applied settings and real-

world implications. For those interested in basic research and theory development, such as determining the cognitive processes that underlie each intervention, our framework may hold limited utility. Nevertheless, it is hoped that the current article will provide some guidance for misinformation-intervention design and evaluation, and contribute to more nuanced discussions about misinformation.

Bibliography

- Acerbi, A., Altay, S., & Mercier, H. (2022). Research note: Fighting misinformation or fighting for information?. *Harvard Kennedy School (HKS) Misinformation Review, 3*(1). https://doi.org/10.37016/mr-2020-87
- Bail, C. A., Argyle, L. P., Brown, T. W., Bumpus, J. P., Chen, H., Hunzaker, M. B. F., Lee, J., Mann, M., Merhout, F., & Volfovsky, A. (2018). Exposure to opposing views on social media can increase political polarization. *Proceedings of the National Academy of Sciences, 115*(37), 9216–9221. https://doi.org/10.1073/pnas.1804840115
- Boussalis, C., & Coan, T. G. (2016). Text-mining the signals of climate change doubt. *Global Environmental Change*, *36*, 89–100. https://doi.org/10.1016/j.gloenvcha.2015.12.001
- Brashier, N. M., Pennycook, G., Berinsky, A. J., & Rand, D. G. (2021). Timing matters when correcting fake news. *Proceedings of the National Academy of Sciences, 118*(5), e2020043118. https://doi.org/10.1073/pnas.2020043118
- Broniatowski, D. A., Jamison, A. M., Qi, S., AlKulaib, L., Chen, T., Benton, A., Quinn, S. C., & Dredze, M. (2018). Weaponized health communication: Twitter bots and Russian trolls amplify the vaccine debate. *American Journal of Public Health*, 108(10), 1378–1384. https://doi.org/10.2105/AJPH.2018.304567
- Bursztyn, L., Rao, A., Roth, C. P., & Yanagizawa-Drott, D. H. (2020). *Misinformation during a pandemic* (NBER Working Paper No. 27417). National Bureau of Economic Research. https://doi.org/10.3386/w27417
- Calabrese, A. (2005). Casus belli: U.S. media and the justification of the Iraq War. *Television & New Media*, 6(2), 153–175. https://doi.org/10.1177/1527476404273952
- CCA (Council of Canadian Academies). (2023). Fault lines: Expert panel on the socioeconomic impacts of science and health misinformation. https://cca-reports.ca/reports/the-socioeconomic-impacts-of-health-and-science-misinformation/
- Cook, J., Ecker, U. K. H., Trecek-King, M., Schade, G., Jeffers-Tracy, K., Fessmann, J., Kim, S. C., Kinkead, D., Orr, M., Vraga, E., Roberts, K., & McDowell, J. (2022). The cranky uncle game—Combining humor and gamification to build student resilience against climate misinformation. *Environmental Education Research*, 29(4), 607–623. https://doi.org/10.1080/13504622.2022.2085671
- Curran, G. M., Bauer, M., Mittman, B., Pyne, J. M., & Stetler, C. (2012). Effectiveness-implementation hybrid designs. *Medical Care*, 50(3), 217–226. https://doi.org/10.1097/MLR.0b013e3182408812
- Ecker, U. K. H., Lewandowsky, S., & Chadwick. M. (2020). Can corrections spread misinformation to new audiences? Testing for the elusive familiarity backfire effect. *Cognitive Research: Principles and Implications*, 5, 41. https://doi.org/10.1186/s41235-020-00241-6
- Ecker, U. K. H., Lewandowsky, S., Cook, J., Schmid, P., Fazio, L. K., Brashier, N., Kendeou, P., Vraga, E. K., & Amazeen, M. A. (2022). The psychological drivers of misinformation belief and its resistance to correction. *Nature Reviews Psychology, 1*(1), 13–29. https://doi.org/10.1038/s44159-021-00006-y

- Guess, A. M., Lerner, M., Lyons, B., Montgomery, J. M., Nyhan, B., Reifler, J., & Sircar, N. (2020). A digital media literacy intervention increases discernment between mainstream and false news in the United States and India. *Proceedings of the National Academy of Sciences, 117*(27), 15536–15545. https://doi.org/10.1073/pnas.1920498117
- Ivanov, B., Miller, C. H., Compton, J., Averbeck, J. M., Harrison, K. J., Sims, J. D., Parker, K. A., & Parker, J. L. (2012). Effects of postinoculation talk on resistance to influence. *Journal of Communication*, 62(4), 701–718. https://doi.org/10.1111/j.1460-2466.2012.01658.x
- Kozyreva, A., Herzog, S. M., Lewandowsky, S., Hertwig, R., Lorenz-Spreen, P., Leiser, M., & Reifler, J. (2022). Resolving content moderation dilemmas between free speech and harmful misinformation. *Proceedings of the National Academy of Sciences, 120*(7), e2210666120. https://doi.org/10.1073/pnas.2210666120
- Kozyreva, A., Lewandowsky, S., & Hertwig, R. (2020). Citizens versus the internet: Confronting digital challenges with cognitive tools. *Psychological Science in the Public Interest, 21*(3), 103–156. https://doi.org/10.1177/1529100620946707
- Kozyreva, A., Lorenz-Spreen, P., Herzog, S. M., Ecker, U. K. H., Lewandowsky, S., & Hertwig, R. (2022). *Toolbox of interventions against online misinformation and manipulation*. PsyArXiv. https://doi.org/10.31234/osf.io/x8ejt
- Lewandowsky, S., & van der Linden, S. (2021). Countering misinformation and fake news through inoculation and prebunking. *European Review of Social Psychology, 32*(2), 348–384. https://doi.org/10.1080/10463283.2021.1876983
- Lewandowsky, S., Cook, J., Ecker, U., Albarracin, D., Amazeen, M., Kendou, P., Lombardi, D., Newman, E., Pennycook, G., Porter, E., Rand, D., Rapp, D., Reifler, J., Roozenbeck, J., Schmid, P., Seifert, C., Sinatra, G., Swire Thompson, B., van der Linden, S., Vraga, E., ... & Zaragoza, M. (2020). *The debunking handbook 2020*. https://hdl.handle.net/2144/43031
- Lewandowsky, S., Ecker, U. K. H., & Cook, J. (2017). Beyond misinformation: Understanding and coping with the "post-truth" era. *Journal of Applied Research in Memory and Cognition*, 6(4), 353–369. https://doi.org/10.1016/j.jarmac.2017.07.008
- Loomba, S., de Figueiredo, A., Piatek, S. J., de Graaf, K., & Larson, H. J. (2021). Measuring the impact of COVID-19 vaccine misinformation on vaccination intent in the UK and USA. *Nature Human Behaviour*, *5*(3), 337–348. https://doi.org/10.1038/s41562-021-01056-1
- McCright, A. M., & Dunlap, R. E. (2017). Combatting misinformation requires recognizing its types and the factors that facilitate its spread and resonance. *Journal of Applied Research in Memory and Cognition*, 6(4), 389–396. https://doi.org/10.1016/j.jarmac.2017.09.005
- Modirrousta-Galian, A., & Higham, P. A. (2022, August 18). How effective are gamified fake news interventions? Reanalyzing existing research with signal detection theory. PsyArXiv. https://doi.org/10.31234/osf.io/4bgkd
- Munafò, M. ., Nosek, B., Bishop, D. V., Button, K., Chambers, C., Percie Du Sert, N., Simonsohn, U., Wagenmakers, E.-J., Ware, J., & Ioannidis, J. P. (2017). A manifesto for reproducible science. *Nature Human Behaviour, 1*(1), 0021. https://doi.org/10.1038/s41562-016-0021
- Nassetta, J., & Gross, K. (2020). State media warning labels can counteract the effects of foreign misinformation. *Harvard Kennedy School (HKS) Misinformation Review, 1*(7). https://doi.org/10.37016/mr-2020-45
- Paynter, J., Luskin-Saxby, S., Keen, D., Fordyce, K., Frost, G., Imms, C., Miller, S., Trembath, D., Tucker, M., & Ecker, U. (2019). Evaluation of a template for countering misinformation—Real-world autism treatment myth debunking. *PLOS ONE, 14*(1), e0210746. https://doi.org/10.1371/journal.pone.0210746
- Pearl, J. (2009). Causality. Cambridge University Press.

- Pennycook, G., McPhetres, J., Zhang, Y., Lu, J. G., & Rand, D. G. (2020). Fighting COVID-19 misinformation on social media: Experimental evidence for a scalable accuracy-nudge Intervention. *Psychological Science*, *31*(7), 770–780. https://doi.org/10.1177/0956797620939054
- Roozenbeek, J., & van der Linden, S. (2019). The fake news game: Actively inoculating against the risk of misinformation. *Journal of Risk Research*, *22*(5), 570–580. https://doi.org/10.1080/13669877.2018.1443491
- Simonov, A., Sacher, S., Dube, J.-P., & Biswas, S. (2022). Frontiers: The persuasive effect of Fox News:

 Noncompliance with social distancing during the COVID-19 pandemic. *Marketing Science*, *41*(2), 230–242. https://doi.org/10.1287/mksc.2021.1328
- Stroebe, W., Postmes, T., & Spears, R. (2012). Scientific misconduct and the myth of self-correction in science. *Perspectives on Psychological Science*, 7(6), 670–688. https://doi.org/10.1177/1745691612460687
- Tay, L. Q., Hurlstone, M. J., Kurz, T., & Ecker, U. K. H. (2022). A comparison of prebunking and debunking interventions for implied versus explicit misinformation. *British Journal of Psychology, 113*(3), 591–607. https://doi.org/10.1111/bjop.12551
- Tay, L. Q., Lewandowsky, S., Hurlstone, M. J., Kurz, T., & Ecker, U. K. H. (2023). *Thinking clearly about misinformation*. [Manuscript submitted for publication].
- Van Alstyne, M. (2022). Free speech, platforms & the fake news problem. SSRN. https://doi.org/10.2139/ssrn.3997980
- Ward, S. J. (2019). Journalism ethics. In *The handbook of journalism studies* (pp. 307–323). Routledge.
- Yeung, A., Ng, E., & Abi-Jaoude, E. (2022). TikTok and attention-deficit/hyperactivity disorder: A cross-sectional study of social media content quality. *Canadian Journal of Psychiatry, 67*(12), 899–906. https://doi.org/10.1177/07067437221082854

Funding

LT received funding from a University Postgraduate Award and an UWA International Fees Scholarship. UE was supported by an Australian Research Council Future Fellowship (FT190100708). SL acknowledges financial support from the European Research Council (ERC Advanced Grant 101020961 PRODEMINFO), the Humboldt Foundation through a research award, the Volkswagen Foundation (grant "Reclaiming individual autonomy and democratic discourse online: How to rebalance human and algorithmic decision making"), and the European Commission (Horizon 2020 grant 101094752 SoMe4Dem).

Competing interests

The authors declare no competing interests.

Copyright

This is an open access article distributed under the terms of the <u>Creative Commons Attribution License</u>, which permits unrestricted use, distribution, and reproduction in any medium, provided that the original author and source are properly credited.